

Commvault + Hitachi Vantara

PARTNERSHIP HIGHLIGHTS

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Channel Manager

Aug, 2026



Trusted Partners | Powerful, Together



20YRS of
partnership



Over **1,300**
Joint customers



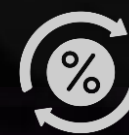
Hitachi Vantara
is the **ONLY**
Commvault OEM + Reseller +
MSP Solution



SPOC
Single call to
Hitachi support
hardware and software



HDPS (Hitachi Data
Protection Suite)
leverages the entire
Commvault solution portfolio



75%
Average close
rate

Hitachi Vantara

- Gartner Leader **15** Year Running
- Reliable, Secure, Immutable Infrastructure
- Enterprise class architecture and platform
- Multi-cloud Acceleration

**We're both named
leaders for a reason...**

Commvault

- Gartner MQ Leader **15** Years Running
- Cyber Resilience Platform
- Only vendor to offer Cleanroom Recovery
- Accelerate Data to the Cloud



A MAGIC QUADRANT LEADER 15 CONSECUTIVE TIMES

Commvault is again honored to be named a Leader in the Gartner® Magic Quadrant™ for Backup and Data Protection Platforms. As the longest-running vendor to be recognized as a Leader, Commvault is committed to delivering **real resilience**.

Gartner®

Gartner, Magic Quadrant for Backup and Data Protection Platforms, By Michael Hoeck, Jason Donham, Sankalp Rastogi, Rizvan Hussain, 29 June 2026

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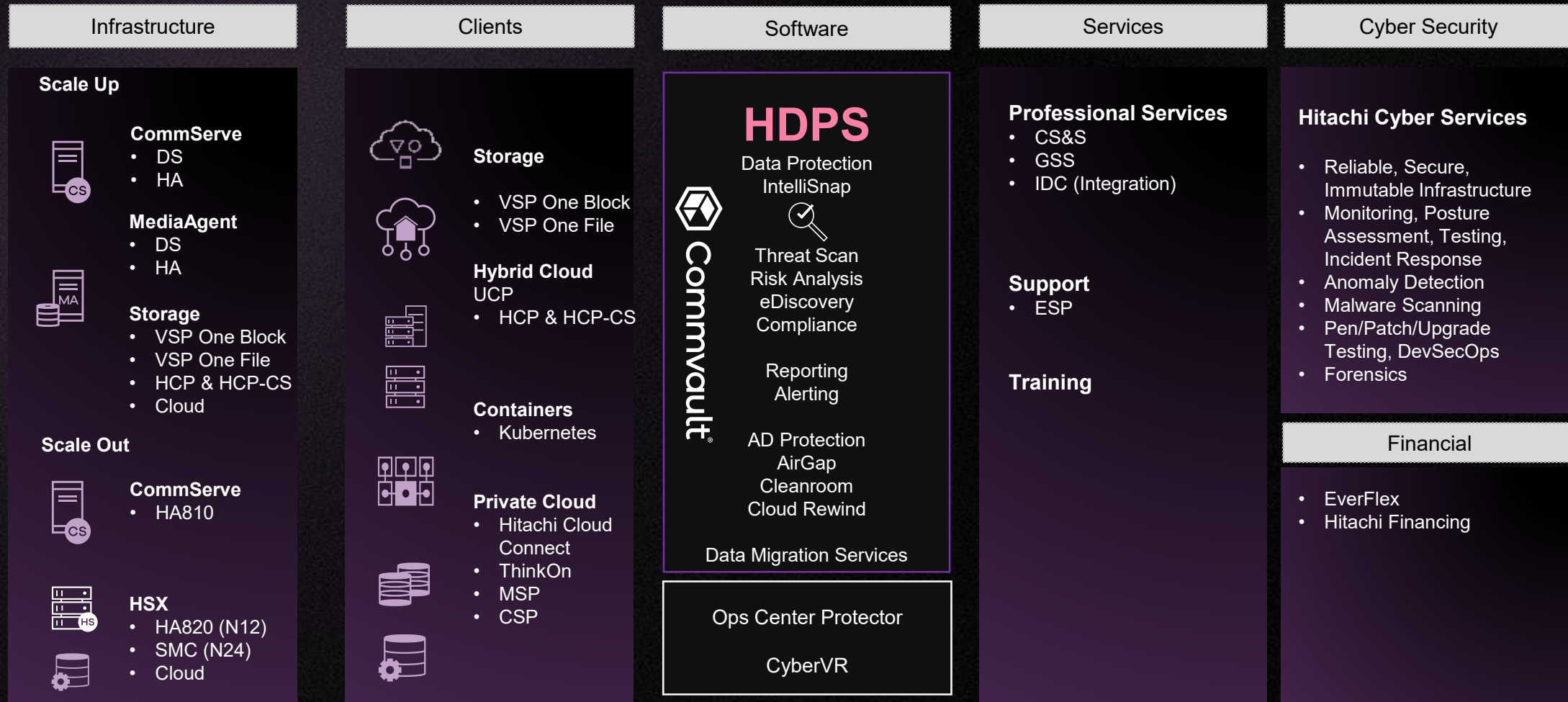
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Figure 1: Magic Quadrant for Backup and Data Protection Platforms



Gartner®

Hitachi Vantara + Commvault Portfolio



HDPS drives differentiation and new revenue streams



Scalable enterprise solutions, designed, tested and certified for reliability, performance and support of compliance obligations



Growth-driven service opportunities



Bundled offerings



Single point of support

STORAGE

SECURE *FLEXIBLE* CERTIFIED

HYPERSCALE



HYPERSCALE X



HYPERSCALE FLEX



HYPERSCALE EDGE

Hitachi Vantara

Recovery readiness approaches may fall short



Recovery Testing
is Expensive
and Complex



Delta between
Plans and Readiness
is Massive



Organizations rely on DR plans,
checklists or simulations

...and

Disaster
Recovery



Cyber Recovery



RESILIENCIA DE LA
IDENTIDAD

CYBER
RECOVERY

SEGURIDAD DE
DATOS & IA

ARQUITECTURA DE NUEVA GENERACIÓN METALLIC AI

DATOS IA

CARGAS NATIVAS
DE LA NUBE

SAAS

DEVOPS

SERVICIOS DE
DIRECTORIO

CENTROS DE DATOS

EDGE

NUBE

ON-PREM

PROTECCIÓN UNIFICADA PARA TODAS LAS CARGAS

Commvault Cloud SaaS Solutions



VM & Kubernetes

Microsoft Hyper-V, VMware, Nutanix AHV, Azure VM, Kubernetes, Microsoft Azure, AWS, AVS, VMware Cloud.



Database

For Microsoft SQL, Azure, PaaS, Oracle, Amazon AWS, SAP HANA.



Files & Objects

For Windows Server, Azure Blob & Files, OCI Object Storage, Amazon, S3, Linux/ UNIX.



Cloud Storage

For Air-gapped cloud storage.



File & Object Archive

For compliance ready archiving.



Threatwise™

For early warning into threats.



Microsoft 365

For Exchange, Teams, SharePoint, OneDrive, Project, and more.



Microsoft Dynamics 365

For CE applications + Power Platform.



Salesforce

For Salesforce Cloud data.



Endpoint

For laptops and desktops.



Active Directory

For Entra ID and Microsoft AD.



Security IQ

For actionable threat insights.



Auto Recovery

For VMs



Risk Analysis

For M365



Threat Scan

For Files



Cleanroom Recovery

For SaaS and on-prem software



Commvault®



Hitachi Vantara

Commvault Provides

End-to-end resilience capabilities in a **unified platform**

Cyber Resilience with Active defence and automation

Blueprint for addressing risk and meeting compliance requirements

Hitachi Vantara Provides

Enterprise class platform provides availability, scalability, and performance in the Hybrid Cloud

Robust building blocks to establish innovative and competitive solutions

Flexible terms aligned with the needs of the business (Everflex)

Benefits for Partners

Power of Hitachi Vantara and Commvault in providing **high quality of service and integrated solutions**

Leverage **flexible commercial models** to increase margin & competitiveness

Benefits for Customers

Scalable enterprise grade solution and robust supply chain always ensuring business continuity

Reduced support cost with a **single point of responsibility**

Flexibility from on-prem to Cloud: no lock-in



Commvault®

Hitachi Vantara

HDPS Global Wins

Our Key Customers

Commvault and Hitachi – Latin America



And more ...

Porto Seguro Modernizes Backup Across the Group to Drive Agility



CHALLENGE:

Porto operates across insurance, healthcare, financial services, and home/auto solutions, with more than 13,000 employees and 27 businesses under one roof. Its legacy, agent-based backup setup couldn't keep pace with that scale — backup windows were tight, restores were slow, and delays sometimes hit critical business operations directly.

SOLUTION:

After an RFP process, Porto selected Commvault Complete Data Protection with Hitachi HDPS. The deal closed in September 2023, infrastructure went live in January 2024, and the first backup ran that May. The new platform replaced Porto's previous setup with a unified, scalable solution — simplifying administration, speeding up backup and restore processes, and making better use of resources. The rollout was phased, starting with simpler environments before moving into Porto's most critical systems.

The result:

Backup teams freed up to focus on strategic work instead of day-to-day maintenance

Deeper integration with Oracle and Exadata environments, opening the door to new use cases

Recovery testing now automated, cutting manual effort and operational risk

Faster restores that strengthened audit readiness and compliance

"The project gave us more than added security, it let us consolidate our backup operations onto a single platform. We've cut restore times dramatically and gained far more control and visibility over our data. Today, restoring critical files takes just a few clicks."
— Daniel Martins, Backup Technology Lead, Porto

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Learn more



Commvault / Hitachi
Alliance Website



Partner Sales Guide



NEW ESG White Paper
on HDPS powered by
Commvault

Thank you!